



SOUTHERN AFRICA
INNOVATION SUPPORT
PROGRAMME PHASE 2
2017-2021

1 OBJECTIVES

- Enhanced regional innovation cooperation
- Enhanced national innovation systems
- Contribution to inclusive business and employment



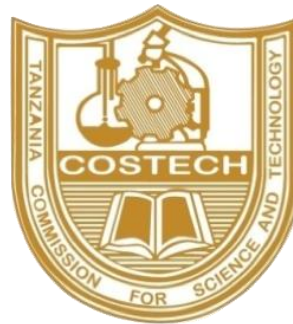
2 SAIS Phase 1

MINISTRY FOR FOREIGN
AFFAIRS OF FINLAND

- ❑ Phase 1 – April 2011 to December 2015. Both phases are funded by the Ministry for Foreign Affairs of Finland.
- ❑ Four partner countries – Botswana, Namibia, Zambia, Mozambique
- ❑ Key Result Areas: Networking and Information Dissemination, Capacity Building, Regional Replicable Projects and Institutional Development

3

NATIONAL PARTNERS/FOCAL POINTS



4 FINANCE

- ❑ Ministry for Foreign Affairs of Finland -EUR 8,700,000
- ❑ With contributions from Governments of Botswana, Namibia, South Africa, Tanzania and Zambia - EUR 500,000
- ❑ Total: EUR 9,200,000

5

Key Result Areas (KRAs)

KRA1-Institutional Capacity for Regional Innovation Cooperation

Assisting business support organisations to better service their clients in public and private sector in innovation and enterprise development.

Projects addressing challenges in innovation policy, strategy and process implementation

Financial support, capacity building, creating linkages, building networks



6 Key Result Areas (KRAs)

KRA2- Stronger Enterprises

Improving capacity of young enterprises to better deliver new or improved products/services/processes in local and/or regional markets.

Intermediaries incubating early-stage businesses and startups

Financial support, capacity building, new markets for 'old' products/processes/services



7 Key Result Areas (KRAs)

KRA3-Inclusive Innovations

- Assist innovation support organizations and intermediaries to adopt open approaches in developing and delivering services to groups excluded due to gender, economic or social reasons.
- Focus on gender and youth

Communities coping with technological advances

- That improves public service delivery at low cost,
- Creates new skills and business opportunities
- Fosters a better relationship between governments and citizens

Source. Cairo Tech Sector Network Map, Endeavour Insight Analysis, 2014



8 TOOLS

SAIS Innovation Fund

- Sectors – Tourism, Health, Government services, Energy, Agriculture, Education
- Project Team Consortium: Project Lead must be SAIS partner country
- CFP-3 Windows based on KRAs

Window 1: Organisations that advise policy makers and private sector entities in developing and implementing innovation activities

E.g: Participatory research and develop new methodologies to understand how policies are design and implemented across borders

9 TOOLS

Window 2: Innovation intermediaries hosting entrepreneurs and start-ups in their incubators, accelerators or tech transfer programs.

E.g: Finance innovation projects by entrepreneurs rolling out their products/services/processes to the local and/or regional market; Strengthening the selected own activities of innovation support organization as envisaged in their business plan

Window 3: Window 3 is targeted to innovation support organizations, businesses and NGOs collaborating with public authorities in delivering more inclusive services.

E.g: Support the design and take-up of new or improved products/services/solutions servicing excluded communities in cities and peri-urban areas. LED Support strategies

10 TOOLS

Capacity Building

PSPS – Design methodologies and innovation tools, Acceleration, Ideation workshops, Bootcamps, Mentoring and coaching / Specific independent training e.g Intellectual Property management

Knowledge Management

-Each KRA will have replicable knowledge tools and repositories that will be shared – guidebooks, handbooks, system process training manual

11

LOCAL & GLOBAL KNOWLEDGE

EMPEA 
INSTITUTE

mlab
southern africa

RLABS
MAKING HOPE CONTAGIOUS

COURAGE
ventures

4FRONT

 **Loughborough
University**
in London

Deloitte.

**DEMOS
HELSINKI** 

12

Currently...

Planning and inception Phase

SLUSH and Entrepreneurs (investors, mentoring, customers, media exposure) Botswana and Namibia

SAIS Call for Proposals January 2018

THANK YOU! FOLLOW US ON



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